

Ordering Updates by OEM

OEM	Update														
<p>GM MY2024</p>	<p>All of GM US MY2024 ordering will be by pre-approved allocation only. Lists of approved customers has been distributed to Client teams.</p> <p>GM has indicated that in Q3 of this year they will determine allocation for Wave 2 of MY24 vehicles for vehicles to be produced in calendar year 2024.</p> <p>GM has indicated that in Q3 of this year they will determine allocation for Wave 2 of MY24 vehicles for vehicles to be produced in calendar year 2024.</p> <p>These models are restricted in Fleetview:</p> <p>EV's: expect limited production of EV vehicles in CY 2023 for EV Silverado, Equinox and Blazer. EV Silverado ordering is closed.</p> <p>Canada</p> <p>No pre-approval or allocation process</p> <p>MY24 Silverado and Sierra 2500 and 3500 Regular cabs and Crew cabs are fully subscribed and no longer available to order.</p> <p>EV supply in Canada will lag US availability.</p>														
<p>Stellantis MY2024</p>	<p>Stellantis will not have any pre-approved allocation process. Several MY24 models are open for ordering with the remainder available in August.</p> <p>Vehicles being discontinued: ProMaster City, Cherokee (Compass is the replacement) and DS 1500 (last production date 12/23).</p> <p>Stellantis has a healthy allocation of RAM 2500 pickups. The below models/trims that will be prioritized of 2500's that are ordered. If there are customers who want 2500 trims not listed below, they will be built, but they will be built later.</p> <table border="1" data-bbox="456 1640 1182 1919"> <tbody> <tr> <td>2500 BIG HORN CREW CAB 4X2</td> <td>DJ2H912HZ</td> </tr> <tr> <td>2500 BIG HORN CREW CAB 4X4</td> <td>DJ7H912HZ</td> </tr> <tr> <td>2500 BIG HORN CREW CAB 4X4</td> <td>DJ7H922GZ</td> </tr> <tr> <td>2500 TRADESMAN CREW CAB 4X4</td> <td>DJ7L912GA</td> </tr> <tr> <td>2500 TRADESMAN CREW CAB 4X4</td> <td>DJ7L922GA</td> </tr> <tr> <td>2500 TRADESMAN CREW CAB 4X4</td> <td>DJ7L922HA</td> </tr> <tr> <td>2500 LARAMIE CREW CAB 4X4</td> <td>DJ7P912HH</td> </tr> </tbody> </table> <p>Canada</p> <p>Some MY24 models are available to order. There is no pre-approved</p>	2500 BIG HORN CREW CAB 4X2	DJ2H912HZ	2500 BIG HORN CREW CAB 4X4	DJ7H912HZ	2500 BIG HORN CREW CAB 4X4	DJ7H922GZ	2500 TRADESMAN CREW CAB 4X4	DJ7L912GA	2500 TRADESMAN CREW CAB 4X4	DJ7L922GA	2500 TRADESMAN CREW CAB 4X4	DJ7L922HA	2500 LARAMIE CREW CAB 4X4	DJ7P912HH
2500 BIG HORN CREW CAB 4X2	DJ2H912HZ														
2500 BIG HORN CREW CAB 4X4	DJ7H912HZ														
2500 BIG HORN CREW CAB 4X4	DJ7H922GZ														
2500 TRADESMAN CREW CAB 4X4	DJ7L912GA														
2500 TRADESMAN CREW CAB 4X4	DJ7L922GA														
2500 TRADESMAN CREW CAB 4X4	DJ7L922HA														
2500 LARAMIE CREW CAB 4X4	DJ7P912HH														

	allocation required.
Toyota	<p>Toyota has provided lists of clients approved to order so far which was shared with the account teams.</p> <p>Toyota has also announced that some models will be available for any Toyota customer to place up to 30 orders in MY24. The models are: 4Runner, Corolla Gas, Corolla Hatchback, Highlander Gas, Tundra Hybrid. Corolla Gas, Corolla Hatchback and Tundra Hybrid are sold out and no longer available to order. Tundra Hybrid will re-open for limited ordering on August 22nd.</p> <p>Toyota is accepting new customers. Few customers will receive a Client Incentive program this year.</p> <p>Canada</p> <p>The following models are not available for fleet ordering: bZ4X, Rav4 Prime, Sienna, Sequoia HV, Tundra HV.</p> <p>All other MY24 Toyota Canada models have limited fleet availability and will be approved on a case by case basis. Customers should work with their Toyota Canada rep to receive approval before placing orders.</p>
Nissan	<p>MY 24 specs and pricing are in the system and orderable.</p> <ul style="list-style-type: none"> • All new MY24 Kicks: available in AWD; new 2.0L engine • Sentra is refreshed in 2024MY • Rogue will be refreshed in 2024.5 model year • Most new models will get tech upgrades • Nissan plans to add a new ship thru upfitter in calendar year 2024 (more to come) <p>Incentives: for MY24, Nissan will finalize client incentive program details with customers after orders are placed. Customers should be working directly with their Nissan rep.</p> <p>Clients should be working directly with their Nissan rep to confirm their MY24 needs. Nissan will not be providing Wheels with a list of approved customers. Expect limited allocation on Pathfinder. Models will not be restricted in Fleetview.</p> <p>Canada</p> <p>MY24 specs and pricing are available in our ordering system.</p> <p>The following models have no fleet allocation available for MY24: LEAF, Ariya, Maxima, Qashqai, Frontier</p>

<p>Volkswagen</p>	<p>MY24 specs and pricing are in the ordering system. VW ordering is open without restrictions. VW expects production to be tight on the Jetta and the Taos and Tiguan's with 4Motion engines so get your orders in early.</p> <p>Incentives will be a flat amount for all clients. A \$150 incentive will be paid when a client exceeds 100 orders on the following models: Atlas, Tiguan, Taos, Jetta, Arteon. Early order incentive of \$250 expires July 31st.</p> <p>VW has 2023 ID.4's available now with \$1,000 incentive</p>
<p>Hyundai</p>	<p>Hyundai will provide limited fleet allocation for MY 2024. However, it is important to get allocation and production commitment from Hyundai sales manager.</p> <p>MY24 information available in July</p> <p>Limited quantities of hybrid and BEVs.</p>
<p>Audi</p>	<p>The following models are NOT available for fleet ordering: All RS Models (RS3, RS5, RS6, RS7, RSQ8) Etron GT/ Etron GT RS R8/R8 Spyder S6, S7, S8 SQ7, SQ8 Etron S, Etron Sportback S Q4 e-tron</p> <p>These models are restricted in Fleetview</p> <p>They are not factory orderable in Canada</p>
<p>BMW</p>	<p>Models are available in US</p> <p>6/9: BMW issued a base price increase on MY24 effective 6/8/23 what is not yet reflected in the ordering system.</p> <p>These models are not factory orderable in Canada.</p>
<p>Mercedes</p>	<p>MY24 vehicles are available to order</p> <p>Not factory orderable in Canada</p>
<p>Mazda</p>	<p>Mazda are not available for fleet ordering in MY24</p>
<p>Volvo</p>	<p>MY24 models are available to order in our system. Pricing is loaded as well.</p> <p>MY2024 vehicles are available to order</p>

